Purpose Statement:

The Hearing Aid Practitioners Board is a regulatory body that has been licensing HAP’s in Newfoundland & Labrador since 1988. Our purpose is to safeguard the welfare of the public by verifying the competence of its members through a legislative program and a mandatory continuing education program. We set standards of professional integrity and practice, including relationships with clients, colleagues and the public.

Board Executive:

Members elected from and by hearing aid practitioners:

Joe Lynch – Chairman
Lori Mercer – Registrar
Jamie Loughlin – Secretary
Jason Gedge – Educational Coordinator

Members appointed by the Minister, who are not hearing aid practitioners:

Matthew Rowe
Vacant

Message from the Chairman:

June 2017 to June 2018 was a routine year for our board. We held several meetings including our AGM. The term of one board members elected from and by Licensed Hearing Aid Practitioners was extended for another three-year term. The term of a board member appointed by the Minister was extended for another three-year term as well. We currently have one vacancy on our board (an appointed member) and one appointed member to our Disciplinary Panel. The second appointed member of this panel’s term will expiry on September 16, 2018.
We have asked the Minister’s office to fill these vacancies as soon as possible. It is our goal to have our Regulations updated by the Department of Health this year before the Chairman’s term expires in 2019. Initial discussions have taken place.

Overview of the Activities of the Board:

1. Many meetings have been held including an A.G.M. on June 26.
2. Our board has retained the legal services of lawyer Andrew Wadden.
3. Calibration of dialogistic equipment bylaw has been adopted.
4. Costco to open a hearing aid dispensary when their new building opens in November.
5. One Hearing Aid Practitioner-in-Training has passed their licensing exam.
6. Chairman attended meetings with the Professional Health Regulators Network.
7. Our books were audited.

Registered Members:

There are currently nineteen (19) practitioners licensed by our board. They are all in good standing with fees paid and proof of professional liability insurance provided (list attached).

Overview of Disciplinary Activities:

There have been no disciplinary activities in the last year.

Board Finances:

As of March 31, we have $66,326 in our bank account. This constitutes an increase of $4,677 from the same period last year. A copy of our audited financial statements is attached. With our current registration fee of $600.00 per year, we feel we have sufficient resources to carry out our mandate as laid out in our act.

Respectively submitted,

Joe Lynch, Chairman
Hearing Aid Practitioners Board
1. Sandra Cahill — Nfld. Hearing Health Centre Ltd.
   760 Topsail Rd., Mt. Pearl Shopping Ctr., Mt. Pearl, NL A1N 3J5 (709)745-5133

2. Bill Earle — Exploits Hearing Aid Centre
   9 Pinsent Drive, Grand Falls-Windsor, NL A2A 2S8 (709)489-8900

3. Dianne Earle — Exploits Hearing Aid Centre
   9 Pinsent Drive, Grand Falls-Windsor, NL A2A 2S8 (709)489-8900

4. Mike Edwards — Beltone Hearing Service
   Paton Medical Centre, 3 Paton Street, St. John’s, NL A1B 4S8 (709)726-8083

5. Jason Gedge — Beltone Audiology & Hearing Clinic Inc.
   3 Herald Ave., Corner Brook, NL A2H 3K2 (709)639-8501

   760 Topsail Rd., Mt. Pearl Shopping Ctr., Mt. Pearl, NL A1N 3J5 (709)745-5133

7. Krista Hearn — Quality Care Hearing
   57 Old Penneywell Rd., St. John’s, NL A1E 6A8 (709)739-0999

8. Joanne Hunter — Beltone Audiology & Hearing Clinic Inc.
   16 Pinsent Dr., Grand Falls-Windsor, NL A2A 2R6 (709)489-8500

9. David King — Beltone Hearing Service
   Paton Medical Centre, 3 Paton Street, St. John’s, NL A1B 4S8 (709)726-8083

10. Kimberly King — Beltone Hearing Service
    Paton Medical Centre, 3 Paton Street, St. John’s, NL A1B 4S8 (709)726-8083

11. Jamie Loughlin — Nfld. Hearing Health Centre (Corner Brook)
    63 Park Street, Corner Brook, NL A2H 2X1 (709)634-1183

12. Tonya Loughlin — Nfld. Hearing Health Centre (Corner Brook)
    63 Park Street, Corner Brook, NL A2H 2X1 (709)634-1183

13. Joe Lynch — Beltone Hearing Service
    Paton Medical Centre, 3 Paton Street, St. John’s, NL A1B 4S8 (709)726-8083

14. Lori Mercer — Beltone Hearing Service
    Paton Medical Centre, 3 Paton Street, St. John’s, NL A1B 4S8 (709)726-8083

15. Nikki Murphy — Beltone Hearing Service
    Paton Medical Centre, 3 Paton Street, St. John’s, NL A1B 4S8 (709)726-8083

16. Toby Penney — Exploits Hearing Aid Centre
    9 Pinsent Drive, Grand Falls-Windsor, NL A2A 2S8 (709)489-8900

17. Jodine Reid — Beltone Audiology & Hearing Clinic Inc.
    16 Pinsent Drive, Grand Falls-Windsor, NL A2A 2R6 (709)489-8500

18. Michelle Ritchie — Nfld. Hearing Health Centre
    760 Topsail Rd., Mt. Pearl Shopping Ctr., Mt. Pearl, NL A1N 3J5 (709)745-5133

19. Roy Young — Maico Hearing Aid Centre
    84 Thornburn Rd., St. John’s, NL A1B 3M3 (709)754-5602
HEARING AID PRACTITIONERS BOARD OF NEWFOUNDLAND AND LABRADOR

Financial Statements

Year Ended March 31, 2018
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<td>Statement of Changes in Net Assets</td>
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<td>Statement of Revenues and Expenditures</td>
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<tr>
<td>Statement of Cash Flow</td>
<td>5</td>
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<tr>
<td>Notes to Financial Statements</td>
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</tbody>
</table>
INDEPENDENT AUDITOR’S REPORT

To the Members of Hearing Aid Practitioners Board of Newfoundland and Labrador

We have audited the accompanying financial statements of Hearing Aid Practitioners Board of Newfoundland and Labrador, which comprise the statement of financial position as at March 31, 2018 and the statements of revenues and expenditures, changes in net assets and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many not-for-profit organizations, Hearing Aid Practitioners Board of Newfoundland and Labrador derives revenue from membership fees the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of Hearing Aid Practitioners Board of Newfoundland and Labrador. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the year ended March 31, 2018, current assets and net assets as at March 31, 2018.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Hearing Aid Practitioners Board of Newfoundland and Labrador as at March 31, 2017 and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John’s, Newfoundland and Labrador
June 7, 2018

HARRIS RYAN

CHARTERED PROFESSIONAL ACCOUNTANTS

Suite 202 120 Stavanger Drive, St. John’s, NL Canada A1A 5E8
Phone: (709) 726-8324 Fax: (709) 726-4525
HEARING AID PRACTITIONERS BOARD OF NEWFOUNDLAND AND LABRADOR

Statement of Financial Position
March 31, 2018

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
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</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CURRENT</td>
<td></td>
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</tr>
<tr>
<td>Cash</td>
<td>$66,133</td>
<td>$61,648</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$192</td>
<td>$-</td>
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<tr>
<td><strong>Net Assets</strong></td>
<td>$66,325</td>
<td>$61,648</td>
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</tbody>
</table>

ON BEHALF OF THE BOARD

_________________________  Director

_________________________  Director

See notes to financial statements
HEARING AID PRACTITIONERS BOARD OF NEWFOUNDLAND AND LABRADOR
Statement of Changes in Net Assets
Year Ended March 31, 2018

<table>
<thead>
<tr>
<th>Unrestricted Fund</th>
<th>2018</th>
<th>2017</th>
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</thead>
<tbody>
<tr>
<td>NET ASSETS - BEGINNING OF YEAR</td>
<td>$61,649</td>
<td>$61,649</td>
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<tr>
<td>EXCESS OF RECEIPTS OVER DISBURSEMENTS</td>
<td>4,677</td>
<td>4,677</td>
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<tr>
<td>NET ASSETS - END OF YEAR</td>
<td>$66,326</td>
<td>$66,326</td>
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</table>

See notes to financial statements
HEARING AID PRACTITIONERS BOARD OF NEWFOUNDLAND AND LABRADOR  
Statement of Revenues and Expenditures  
Year Ended March 31, 2018  

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>RECEIPTS</strong></td>
<td>$11,100</td>
<td>$12,115</td>
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<tr>
<td><strong>DISBURSEMENTS</strong></td>
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<td></td>
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<tr>
<td>Interest and bank charges</td>
<td>140</td>
<td>139</td>
</tr>
<tr>
<td>Meetings and conventions</td>
<td>237</td>
<td>745</td>
</tr>
<tr>
<td>Office</td>
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<td>1,780</td>
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<tr>
<td>Insurance</td>
<td>1,245</td>
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<tr>
<td>Professional fees</td>
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<td>1,497</td>
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<tr>
<td>Travel</td>
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<td></td>
<td>6,423</td>
<td>4,161</td>
</tr>
<tr>
<td><strong>EXCESS OF RECEIPTS OVER DISBURSEMENTS</strong></td>
<td>$4,677</td>
<td>$7,954</td>
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</tbody>
</table>

See notes to financial statements
HEARING AID PRACTITIONERS BOARD OF NEWFOUNDLAND AND LABRADOR

Statement of Cash Flow
Year Ended March 31, 2018

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>OPERATING ACTIVITIES</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Excess of receipts over disbursements</td>
<td>$4,677</td>
<td>$7,954</td>
</tr>
<tr>
<td>Change in non-cash working capital:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepaid expense</td>
<td>(192)</td>
<td>-</td>
</tr>
<tr>
<td>INCREASE IN CASH FLOW</td>
<td>4,485</td>
<td>7,954</td>
</tr>
<tr>
<td>Cash - beginning of year</td>
<td>61,648</td>
<td>53,695</td>
</tr>
<tr>
<td>CASH - END OF YEAR</td>
<td>$66,133</td>
<td>$61,649</td>
</tr>
</tbody>
</table>

See notes to financial statements
1. BASIS OF PRESENTATION

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

2. PURPOSE OF THE ORGANIZATION

Hearing Aid Practitioners Board of Newfoundland and Labrador (the "organization") is a not-for-profit organization incorporated provincially under the Corporations Act of Newfoundland and Labrador. The organization's principal activity is to examine the credentials of applicants for registration to determine if the applicant should be registered and licensed to operate as a hearing aid practitioner in accordance with the laws of Newfoundland and Labrador.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenue recognition

The organization recognizes revenues when they are earned, specifically when all the following conditions are met:

- services are provided or products are delivered to customers
- there is clear evidence that an arrangement exists
- amounts are fixed or can be determined
- the ability to collect is reasonably assured.